



TELECHOICE INTERNATIONAL LIMITED
(REG. NO. 199802072R)

Nexwave Telecoms appointed as distributor for Alcatel-Lucent Enterprise's Fixed and Wireless Data Products in Singapore

- **Nexwave Telecoms enhances competencies with latest addition to its enterprise product and solutions offering**
- **Alcatel-Lucent Enterprise to leverage on Nexwave Telecoms' value added expertise in providing end-to-end IP and networking solutions and services**

Singapore, 24 June 2014 – Nexwave Telecoms Pte. Ltd. ("Nexwave Telecoms"), a wholly-owned subsidiary of Singapore Exchange Mainboard-listed TeleChoice International Limited, today announced that it has been appointed as a product distributor for [Alcatel-Lucent Enterprise](#). The distributorship agreement encompasses Alcatel-Lucent Enterprise's range of fixed and wireless network products including its full range of IP hardware products from Switches, Wireless LAN Controllers and Access Points to Network Management Tools.

Nexwave Telecoms joins an exclusive group of companies selected by Alcatel-Lucent Enterprise as product distributors in Singapore. Under the distributorship of Nexwave Telecoms, businesses can benefit from Alcatel-Lucent Enterprise's Unified Access solutions for both wired and wireless network along with an extensive range of enterprise solutions. The Alcatel-Lucent Enterprise Unified Access approach for both wired and wireless network simplifies operations for IT teams through unified management, deployment automation and single policy definition across the wired and wireless infrastructure, from the edge to the network core. IT departments have more control and visibility of their networks by consolidating connectivity infrastructure to address the challenges posed by major market trends like mobility, BYOD and the move to the Cloud.

Mr Marc Wee, General Manager of Nexwave Telecoms said, **"We are honoured with this appointment as a product distributor for Alcatel-Lucent Enterprise. They are a leading player in the global communications market. The latest range of products from Alcatel-Lucent Enterprise adds to our ever-expanding suite of next generation products and solutions in Voice and Data services, Unified Communications, Wireless and Networking. It will greatly enhance our ability to provide end-to-end, seamless, professional services to our channel partners, from the initial qualification and scoping of customer requirements to the implementation and commissioning for Fixed and Wireless solutions."**

Nexwave Telecoms' partners and customers can also look forward to Alcatel-Lucent Enterprise's game-changing technologies such as innovative access switch and additional network capabilities which can be achieved simply via software upgrades. With support for end-to-end Software Defined Networking (SDN) architecture, customers would be able to protect their investment by utilising SDN interface to enable unparalleled interoperability with third-party solutions as well as leverage OpenStack plug-ins for full orchestration across the entire network. More importantly, Nexwave Telecoms' partners will enjoy the convenience of Nexwave Care – Nexwave Telecoms' exclusive value-added after-care and support service for its channel partners.

Said Mr Ernest Lee, Sales Head for Singapore, Malaysia & Brunei, **“Alcatel-Lucent Enterprise will be able to leverage Nexwave Telecoms' core competencies in providing comprehensive professional services to both resellers and end customers. We see Nexwave Telecoms as an important element of our distribution network which will widen the reach of our products and solutions in the Singapore market.”**

Nexwave Telecoms' extensive suite of integrated ICT solutions and services is differentiated by the organisation's breadth and depth of expertise in Enterprises Infrastructure, Business Solutions & Integration and Managed Services solutions integrated with unique capabilities in Wireless Network, Cloud Computing and Voice & Data Communications. Its range of offerings encompass enterprise IT infrastructure, business solutions and integration services, broadband network, fixed and wireless networking solutions, managed and hosted services, telephony and unified communications solutions and cloud computing application and services.

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About Nexwave Telecoms Pte. Ltd. (Regn No. 199409403R)

NexWave Telecoms is a company of mainboard listed Telechoice International Ltd, a subsidiary of ST Telemedia. We position ourselves as an innovative solution centric Value Added Distributor (VAD) with extensive experience and deep expertise in Voice Services, Unified Communications, Wireless and Networking.

Based in Singapore, we offer best in class suite of products and services from Voice and Video, Unified Communications, Wireless and Networking to Security, Network Performance and Network Management. We also provide a range of Cloud Solutions for VOIP telephony (OneVoice), Wireless (Hosted WiFi), Wireless Network Management (Hosted AirWave) and other professional services to supplement our partners' cloud based implementation. This will ensure that our partners can benefit and leverage on our experience to always stay relevant in the dynamic ICT market.

For more information, please visit our channels website at <http://channels.nexwavetelecoms.com>

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